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ANNUAL STUDY REVEALS WHICH BRANDS ARE MOST TRUSTED AS VOTED BY MORE THAN 80,000 AMERICANS

Food & Beverage, Health & Beauty, Household and Kids Consumer Packaged Goods Brands Named in 101 Categories

NEW YORK, N.Y. (March 18, 2015) – Leading market research firm BrandSpark International today announced the 2015 BrandSpark Most Trusted Awards winners (in partnership with *Better Homes and Gardens*) for Consumer Packaged Goods ("CPG") brands. More than 80,000 American shoppers determined the winning Food & Beverage, Health & Beauty, Household and Kids brands.

"The 2015 BrandSpark Most Trusted Awards honor CPG brands that are dependable, wellknown and in most cases, have been part of American family life for generations," said Robert Levy, President and CEO of BrandSpark International. "Our study shows 7 in 10 Americans place a high importance on established trust in a brand when purchasing a new product. The BrandSpark Most Trusted Awards help shoppers make purchasing decisions by easily identifying the brands that are most trusted by other consumers. This is especially useful to consumers shopping in unfamiliar categories."

America's 2015 Most Trusted - Food & Beverage Brands	
CATEGORY	BRAND
Baking	Betty Crocker
Bottled Water	Dasani
Butter	Land O' Lakes
Cereal	Kellogg's
Cheese	Kraft
Chips	Lay's
Chocolate	Hershey's
Coffee	Folgers
Cookie	Nabisco
Egg	Eggland's Best
Energy Drink	Monster / Red Bull (Tie)
Frozen Pizza	DiGiorno
Gum	Trident
Hot Sauce	Frank's RedHot / Tabasco (Tie)

In 101 categories, poll participants named the CPG brands that they consider their Most Trusted. Listed below are the winners. More details can be found at www.BrandSparkMostTrusted.com



Ice Cream	Breyers	
Instant Coffee	Folgers	
Jam	Smucker's	
Juice	Tropicana	
Ketchup	Heinz	
Mayonnaise	Hellmann's	
Mexican Food	Old El Paso	
Mustard	French's	
Pasta	Barilla	
Pasta Sauce	Ragú / Prego (Tie)	
Peanut Butter	Jif	
Rice	Uncle Ben's	
Salad Dressing	Kraft	
Seasoning	McCormick	
Soft Drink	Coca-Cola	
Soup	Campbell's	
Tea	Lipton	
Yogurt	Yoplait	
America's 2015 Most Trusted - Health & Beauty Brands		
CATEGORY	BRAND	
Acne Treatment	Neutrogena / Clearasil (Tie)	
Adult Incontinence	Poise	
Adult Sunscreen	Coppertone / Neutrogena (Tie)	
Adult Vitamin	Centrum	
Allergy Relief	Claritin	
Anti-Aging Moisturizer	Olay	
Body Lotion	Aveeno	
Body Wash	Dove	
Bug Repellant	Off!	
Condom	Trojan	
Cough & Cold Remedy	Vicks	
Electric Shaver	Philips Norelco	
Facial Cleanser	Neutrogena / Olay (Tie)	
Feminine Sanitary Product	Always	
Foundation	CoverGirl	
General Pain Relief	Tylenol / Advil (Tie)	
Hair Color	L'Oréal	
Hair Removal	Nair	
Hair Treatment	Pantene/ L'Oréal (Tie)	
Linctick		
Lipstick	Revlon	
Mascara	Revlon Maybelline	
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Men's Shaving Gillette	9
Men's Skin Care Dove N	/len + Care
Mouthwash Listerir	าย
Nail Care Sally H	ansen
Nutritional Supplement Nature	
Sleep Aid Vicks	
Toothbrush Oral-B	
Toothpaste Crest	
	y / Icy Hot (Tie)
Upset Stomach Remedy Pepto-	
Women's Deodorant/Anti-	
Perspirant Secret	
Women's Facial Skin Care Olay	
Women's Hair Styling Panten	ne
Women's Shampoo & Conditioner Panten	ne
Women's Shaving Gillette	e Venus
America's 2015 Most Trusted - Household Br	ands
CATEGORY BRAND)
Air Freshener Febrez	e / Glade (Tie)
Bathroom Tissue Charm	in
Battery Durace	ell
Cat Food Purina	
Cat Litter Purina	
Cleaning Aid Swiffer	r
Dish Soap Dawn	
Dishwasher Detergent Cascad	le
Dog Food Purina	
Fabric Softener Downy	1
Flea and Tick Control Frontli	ne / Bayer (Tie)
Floor Cleaner Swiffer	r
Food Storage Ziploc	
Garbage Bag Glad	
Hand Soap Softsoa	ap / Dial (Tie)
Household Cleaning Lysol	
In-Wash Scent Booster Downy	1
Laundry Detergent Tide	
Laundry Stain Remover Shout	
Lawn Care Scotts	
Paint Behr	
Paper Towel Bounty	1
America's 2015 Most Trusted - Kids Brands	
CATEGORY BRAND)

Baby Food	Gerber
Baby Formula	Similac
Baby Wipes	Huggies
Children's Toy	Fisher-Price
Children's Vitamin	Flintstones
Diaper	Pampers
Kids Sunscreen	Coppertone
Kids Toothpaste	Kid's Crest

What drives trust?

When considering purchase of a new product, Americans consider it extremely or very important that products come from a brand that they trust:

- 72% for a new Beauty product
- 71% for a new Household Care product
- 68% for a new Personal Care product
- 65% for a new Health product
- 63% for a new Food & Beverage product

Consumers' reasons for citing a brand as being their most trusted vary by category. Quality perceptions and taste drive which Food brands are most trusted, while taste preferences are most often cited as the reason for favoring one Beverage brand over others. For Health and Beauty brands, trust is built on effectiveness, how the brand meets personal needs, and perception of a fair price. For Household brands, consumers most often cite effectiveness, while for Kids' brands, a guarantee of safety and gentleness is most important.

When Americans were asked to rate what increases their trust in a brand, at the top of the list was responding quickly to serious product issues, cited by 70% as "greatly" increasing trust in a brand. Pricing and promotion also play a role in brand trust, with 50% saying that consistent pricing greatly increases their affinity for a brand, and just 33% saying the same about "high value promotions". Positive social actions may also increase trust, with 66% saying that support for charitable causes would positively increase their trust in a brand, though only 20% said it would greatly increase it.

How winners are determined

More than 80,000 respondents in the BrandSpark/*Better Homes and Gardens* American Shopper Study, reflecting the profile of the American Household Shopper, determined the 2015 BrandSpark Most Trusted Awards winners through their "top of mind" responses for categories in which they purchase. BrandSpark researchers analyzed the unaided responses and the reasons for trusting the brand. The results were ranked based on the greatest volume of mentions, and if the difference between brands was not significant, ties were declared.

About the 2015 BrandSpark/Better Homes and Gardens American Shopper Study

The 2015 BrandSpark/*Better Homes and Gardens* American Shopper Study saw more than 80,000 respondents contribute their opinions during October and November 2014. Companion studies are also conducted in seven other markets across the globe.

About BrandSpark International

BrandSpark International is a leading brand, marketing and product innovation research company. Its comprehensive and innovative research approach gets at the heart of how consumers think, why they act

the way they do, and what clients need to do about it. With deep expertise in consumer packaged goods, BrandSpark has a global perspective on the drivers of innovation unlike any other research company. For more information, visit <u>www.BrandSpark.com</u>

BrandSpark manages the BrandSpark Most Trusted Awards program in Canada, Mexico, Turkey and China. The BrandSpark Most Trusted Awards results differ by country and the entire list can be found at <u>www.BrandSparkMostTrusted.com</u>

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